

Short courses Module 14 + 15. - Team Building & Leadership Skills from The NZIM Diploma in Managerial Excellence in Construction & Engineering (NZQA Lvl. 6 DipMEEC)

Course Description

This standalone unit provides an introduction to the basic principles for effective team building, motivation, negotiation and managing conflict and their application to the management process within corporate enterprises.

Learning Outcomes

By the end of this module the participants will have developed knowledge and skills to influence, create and maintain a win:win culture and a collaborative workplace.

By the end of the module, participants will be able to:

- understand why conflict occurs and their personal style in dealing with conflict
- understand how other personality types deal with conflict
- have the knowledge and tools to prevent conflict situations developing
- have the ability to manage conflict if it occurs
- have core skills of listening and questioning for negotiations
- have an understanding of the phases of a negotiation
- be clear about balancing both the substance and the relationships in a negotiation
- have an understanding of the behaviour of successful negotiators
- negotiate with difficult people
- have developed skills for working collaboratively with others

Tutors

Paula Featherston

Paula has been designing and facilitating management and leadership programmes for the past 20 years. Prior to that she was Head of Training and Development for a multinational oil company in Scotland where she managed a team of professionals.

Saranya Tarrant

Saranya is an independent Training Consultant and will be a tutor on the Diploma teaching the MBTI and Leadership and Communication Skills Modules.

Industry Leader Guest Lecture

Tim Ford – General Manager, Waikato – Fulton Hogan

Tim will draw on his experience as GM for both the Auckland and now the Waikato regions of Fulton Hogan to describe the skill set necessary to motivate and lead high level teams. He will also offer a view on his own personal career development. Finally we will review the New Zealand markets and the team structures necessary for delivering in the current market.

